

**EXHIBIT 204 TO  
CISNEROS DECLARATION  
REDACTED VERSION**

From: Arnon Geshuri  
To: [-] Brad Strader  
Cc: [-]  
Bcc: [-]  
Subject: Fwd: Hiring our guys.

Sent 4/19/2007 2:04 PM

Can you help me with this Eric fire drill. Same kind of spreadsheet we created in the past.

Let's check on [REDACTED] first to see if he actively came to us or we sourced him.

Thanks.

----- Forwarded message -----

From: Laszlo Bock <laszlo@google.com>  
Date: Apr 19, 2007 1:50 PM  
Subject: Re: Hiring our guys  
To: Eric Schmidt <eschmidt@google.com>, Shona Brown <shona@google.com>, Arnon Geshuri <arnnon@google.com>

(+Arnon)  
Eric,

We'll put Dell on "do not call" for the next 2 months.

Arnon's team will investigate if this particular one was inbound or if we found him, and do a report of Dell folks in process today. We'll send a summary back to you so you have the facts for your next conversation with Michael.

Best,  
-Laszlo

----- Original Message -----

From: Eric Schmidt <eschmidt@google.com>  
To: Laszlo Bock; Shona Brown  
Sent: Thu Apr 19 15:43:05 2007  
Subject: FW: Hiring our guys

Lets put them on the "dont call into Dell" list for a while. Thanks eric

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From: Pam Shore [mailto: pshore@google.com]  
Sent: Thursday, April 19, 2007 10:56 AM  
To: Eric Schmidt; Shona Brown  
Subject: Fwd: Hiring our guys

----- Forwarded message -----

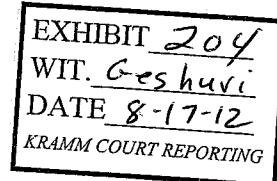
From: Michael@dell.com <Michael@dell.com>  
Date: Apr 19, 2007 8:12 AM  
Subject: Hiring our guys  
To: ericschmidt@google.com

Eric,

I learned recently that Google extend an offer to one of our sales guys,

[REDACTED]  
Not real happy about this and not the kind of think we would expect given our partnership.

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We should discuss next time we are together but I think we should have a general understanding that we are not actively recruiting from each other.

Michael